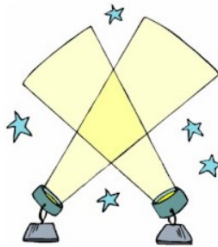


Seller Spotlight



REALTORS® are highly motivated and charismatic business people, able to understand and bridge the needs of clients on both sides of a property transaction. We often also are solo practitioners, or interact only with those professionals in our brokerage or immediate locale. In this recurring feature, the Online Washington REALTOR® will introduce Association members from across the state.



Name: Bob Robideaux

Position and Location: President of R. W. Robideaux and Company, located in Spokane, Washington.

A REALTOR® Since: 1972

Designations Earned: CPM, CCIM SIOR, RPA

How I Chose this Career: Originally, to follow the career of hotel management; then, to further my interest in managing and owning investment real estate.

Why I Stay with It: It has been rewarding in many ways: to my community in service, to my family in our quality of life, and to myself through the personal satisfaction and benefits provided by this career choice.

I Participate in the State Association to: Show that I care about this industry; continue to foster, develop and promote the highest degree of professionalism and ethics in the industry; help continue the efforts of the professionals that served before me and who paved the way for us to participate in and prosper by this industry.

Most Unusual REALTOR® Memory: Instructing a Realtor® education course without lights or power for seven hours. Yes, it became a fun experience.

Most Challenging Part of the Job: Managing and enhancing the quality and flow of communications.

I Get Up Early/Stay Late to: As the experience grows, so does the understanding for a balance between work, play, and family; the early/late comes from the fun or exciting things that come from the three priorities, or the demands of client transactions.

Outside Interests: Family, golf, skiing, fly fishing, reading, the lake, Montana, Schweitzer Basin in north Idaho.

What I did on my Last Vacation: I wish you could do all of the above at one time. Last time out, we did combine the golf with additional days skiing with friends and family.

Why I'm Looking Forward to this Year: This year promises to have some special opportunities that can be developed.

My Hot Tip for Colleagues: Things are changing. Change with the change.

Bob Robideaux was among those nominated for the W.A.R. 2000 REALTOR of the Year Award. He was named S.A.R. REALTOR of the Year and was noted for his 1999 local association presidency, two consecutive terms as elected treasurer, and eight years of leadership on the Budget and Finance Committee.

Posted 5/3/01.

[Return to News & Events](#)

[Return to W.A.R. Homepage](#)