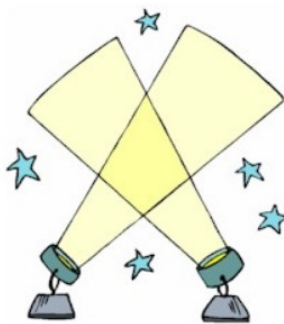


Seller Spotlight



REALTORS® are highly motivated and charismatic business people, able to understand and bridge the needs of clients on both sides of a property transaction. We often also are solo practitioners, or interact only with those professionals in our brokerage or immediate locale. In this recurring feature, the Online Washington REALTOR® will introduce Association members from across the state.



Name: Becky Anderson

Position and Location: Sales Associate with RE/MAX Valley Homes in Mt. Vernon.

A REALTOR® Since: 1995.

Designations Earned: GRI, CRS.

How I Chose this Career: My husband encouraged me to get into this business when we arrived back in the U.S. after living overseas for 14 years. I thought there was no way in the world I would ever do anything like Real Estate. I hadn't heard anything good about REALTORS® and I had no idea what they did, since I grew up on a family farm and then had lived overseas. When I heard they were changing the rules from 30 clock hours to 60 clock hours, I found a course starting in two days and I decided to take the course to just to see what it was like. Shortly thereafter, I joined this office.

Why I Stay with It: I love being a REALTOR®...meeting new friends and especially the variety of activities. No two days are ever the same.

I Participate in the State Association to: I believe strongly in our Association and what they do for us. I am proud to participate in such a dynamic Association. I have met the most wonderful people and I have personally grown so much by being involved in the Local and State Associations.

Most Unusual REALTOR® Memory: I went to preview a cabin on the waterfront on Sammish Island and had to park on the top of the hill and climb down a steep embankment to get to the cabin. It was vacant and, once I stepped inside, I heard the outside door latch fall down. The door locked from the outside! I was locked in! I panicked and realized I didn't have my cell phone with me. I had to pry a stuck window open before I was able to crawl out, very relieved.

Most Challenging Part of the Job: Dealing with angry or immature customers. If things don't go right—even if it isn't your fault—you get blamed.

I Get Up Early/Stay Late to: I get up early to feed my cows and horses. In the spring, summer and fall, I like to ride my horses after work.

Outside Interests: I enjoy camping, training horses, gardening, entertaining, grandkids, neices and nephews.

What I did on my Last Vacation: My husband and I recently returned from a four-week vacation. We drove six hours south of the border into Mexico with our truck and camper, and we camped on the beach. We then drove to Dallas, Texas, and met up with some friends on a dude ranch.

Why I'm Looking Forward to this Year: I am excited about our market this year, and working my business smarter by using more technology.

My Hot Tip for Colleagues: Always be prompt and attentive to your customers. They don't realize that you've been run ragged all day; make them feel very special and you will be rewarded.

Rebecca Anderson was among those nominated for the W.A.R. 2000 REALTOR® of the Year Award. She received the Skagit County 1999 REALTOR® of the Year Award and was noted for service on a variety of local and state committees: "The name Becky Anderson is synonymous with REALTOR® spirit."